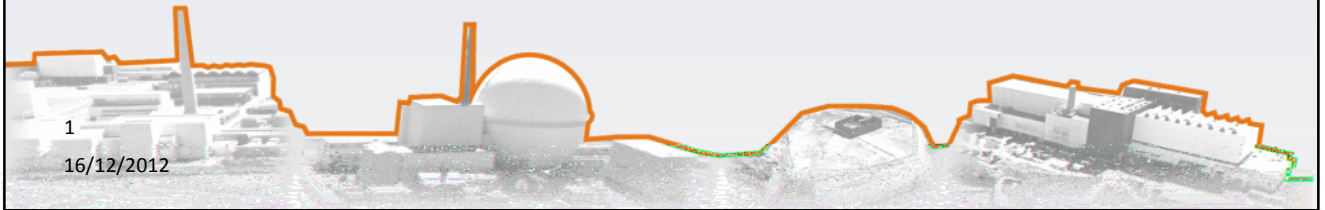


DSG(2012)C088



Dounreay

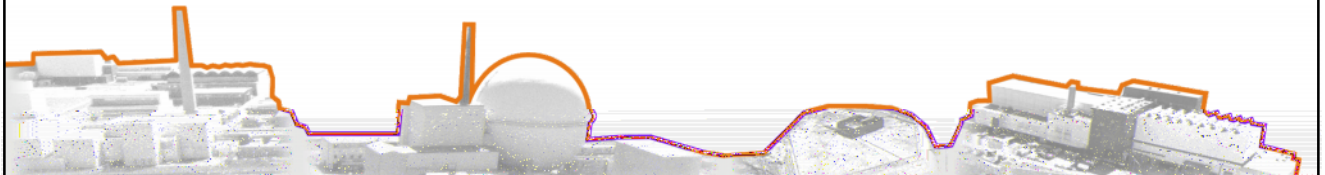


Welcome



Update to DSG Socio-Economics and Procurement

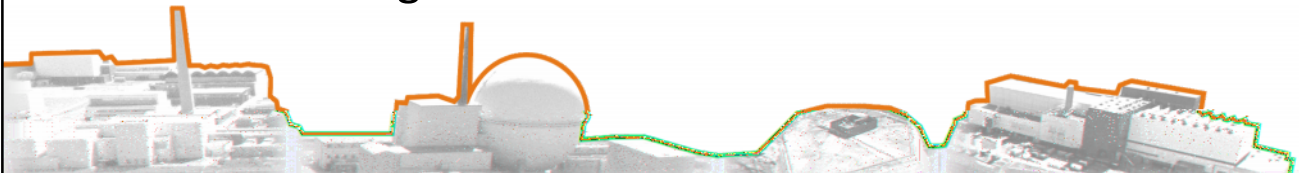
Alastair MacDonald
Change Director, Dounreay
12th December 2012



Socio-Economics and Procurement



- What does this mean?
 - Spend with local companies
 - Long term commitments
 - Training and retention of staff here
 - Survival after Dounreay
- How are we doing?
 - Dialogue
 - Monitoring



Dounreay's Obligations



- EU Public Procurement Directives
 - Open up public procurement
 - Avoid discrimination
 - Value for money
- Social Considerations
 - Fair and relevant
 - Non discriminatory



What's in Our Control



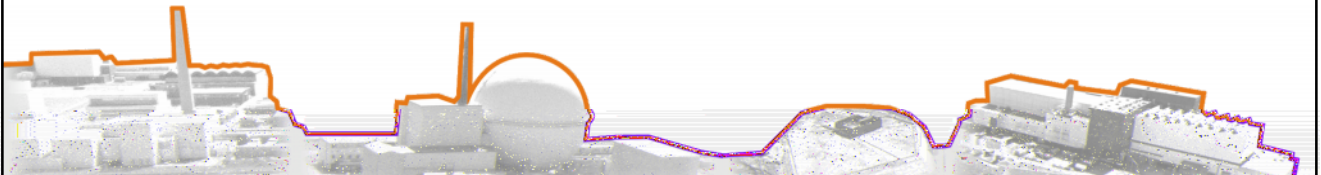
- Scope and Specification
- Advertising
- Contract Conditions
- Prequal/Selection of Suppliers
- Contract Award
- Sustainability Considerations



Dialogue with the Supply Chain



- Procurement Strategy – published
 - www.dounreay.com/suppliers
- Procurement Plans – monthly, weekly
 - Multiple year after consolidation
- Updates
 - May 8th 2012, Jan 16th 2013
 - Specific Projects eg Shaft & Silo



The New NDA Contract



- Will drive some trends
 - Competition process & consolidation complete
 - Less annualised contracts
 - The scope is clear for the next 10 years



Local Companies



- Splitting Frameworks
 - Greater than £100k
 - Less than £100k, short term
 - Mechanical & Electrical
- SME Monitoring
 - 15% this FY
- Support the Chamber of Commerce
 - Marketing, Business Development
 - Making the Right Connections (MtRC)



Larger Contracts



- Currently
 - Point tenderers to the Chamber of Commerce
 - Understand existing spends

Non-Local Staff	Local Staff	Local Sub Contract	Non-Local Subs	Non-Local Subs - Opportunity
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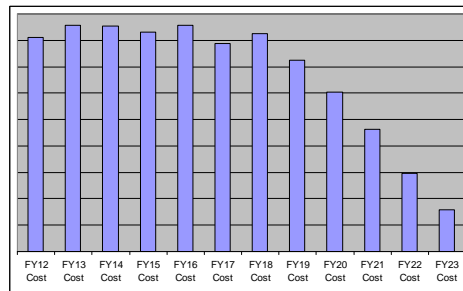
- Ask bidders for Community Impacts in their tenders



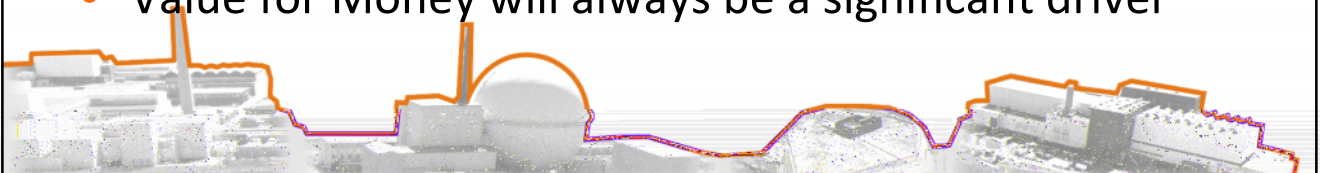
For Suppliers



- Look at teaming opportunities
- Remember by 2021 (less than 10 years) the spend from Dounreay will start to reduce



- Value for Money will always be a significant driver



Socio-Economics and Procurement



- What does this mean?
 - Spend with local companies
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