



Commercial Services

Procurement Supply Chain What we do Contract Strategy

- Compliance
- Provision of good & services
 - Strategy: right place, right time
 - Performance management

- Form & negotiation
- Management & enforcement

NDA relationship

• Performance improvement



Dounreay Economic Impact – C&NS

Direct Employment £47M / 1,140 FTE

2017 Total £73M* 1,609 FTE* Supply Chain £11M / 206 FTE

Agency / Contract Staff £10M / 185 FTE

Induced Effect £5M / 78 FTE

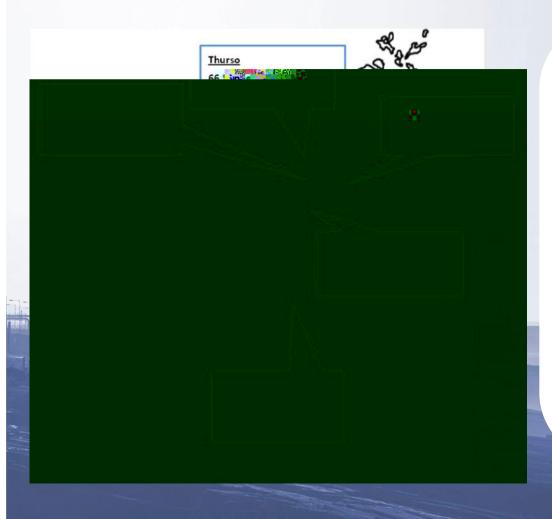
- 1 in 14 of the C&NS working age population works at or job depends on Dounreay
- 10% of total C&NS jobs
- 47% of all primary / manufacturing / construction jobs

*Source:

Socio Economic Impact of Dounreay Decommissioning Ekos Economic and Social Development, November 2016



Supply Chain Spend 2016/17



- £20.8M direct spend in HIE area.
- 78% of suppliers are SMEs
- 95% of C&NS spend with SMEs
- For Q1 2017/18, pattern continues:
 - £2.63M spend C&NS
 - 92% with SMEs



What is LINC?

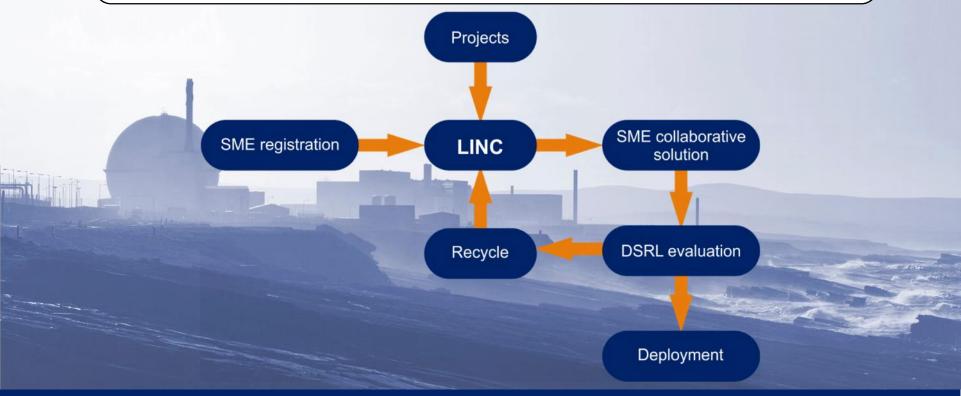
- Platform to allow SME engagement
- Facilitate collaboration
- Deliver diverse and innovative solutions





How will it work?

- Pipeline of 6-8 projects over a 12 month period
- Two per quarter
- Registration opened 01/08/17 50+ SME's registered so far
- First opportunity (PFR Size Reduction Facility Feasibility Study) posted.





Maintenance, Repairs & Operations



- £6M to £8M contract
- 4 year term (max)
- Covers small value items ranging from tools & PPE to stationery & janitorial supplies
- Opportunity to develop into wider logistics services
- Opportunity to drive local investment



Dounreay Materials Test Reactor



- £7M contract
- Term per winning bid
- Turnkey decommissioning of the reactor structure
- Significant opportunity for local supply chain
- Contractual requirement for socioeconomic proposal



Decommissioning Services



- c£400M contract
- Maximum 7 year term
- Establishes long-term partnerships to deliver largescale construction and decommissioning
- Commercial and diversification opportunity for local supply chain
- Significant (10%) weighting on socioeconomic contribution



