

05 May 2021

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Caithness Chamber of Commerce  
Naver Business Centre,  
Naver House,  
Naver Road,  
Thurso,  
Caithness  
KW14 7QA

Dear Trudy and Struan,

'Thank you' to you and to all of those who attended the commercial trial on Thursday 22 April.

I know it has been a long time in the making but we have successfully demonstrated the potential of the railhead and its use for commercial rail freight.

The demonstration involved two intermodal containers being loaded from road to rail and then rail to road. This shows that freight can be either loaded or unloaded at the terminal utilising both truck and train.

A video of the demonstration has been produced which shows the trial, railhead and showcases its uses.

If you or your marketing team would like a copy of the video please let me know or it is available on our [YouTube](#) channel.

We will continue to seek a commercial customer for rail flows in the area and should an alternative rail operator have an opportunity to utilise the facility without impacting existing traffic DRS would fully support this.

I'm planning to visit as soon as I am able so would love to arrange a meeting with you both. Once I have a potential date I will be in touch to check your availability.

If you have any comments or questions please do not hesitate to get in touch.

Yours sincerely,



Chris Connelly, Rail Director and Deputy CEO